Authorize the purchase of five Ford Interceptor Utility Police Pursuit vehicles with Sam Pack’s Five Star Ford through Texas Smart Buy Contract No. 070-A1 – Amount not to exceed $179,780.00

Briefing Date: Mar 3 2020
Funding Source: General Fund
Originating Department: Purchasing
Prepared by: Sam Cooper,
Recommended by: Michael Frosch, Director of Purchasing

BACKGROUND INFORMATION:
This purchase will provide five (5) Ford Interceptor Utility Police Pursuit vehicles for the Sheriff’s Department. These vehicles will be used to meet the demands of law enforcement, which typically include marked law enforcement vehicles to discourage crime, visibility in communities, response to crimes in progress, and emergency calls for service.

The County is purchasing five Ford Interceptor Utility Police Vehicles in lieu of five Dodge Charger Police vehicles due to the limited availability of the 2020 Dodge Charger Police vehicle. The manufacturer experienced an unexpected high demand for the law enforcement model of the Dodge Charger and therefore the manufacturer limited availability of the 2020 model. The County’s Automotive Center originally requested 22 law enforcement vehicles to meet fiscal 2020 requirements but due to the limited availability of the Dodge Charger Police Pursuit Vehicle, the County was only able to procure 17 of 22 vehicles required (Court Order 2020-0010).

The 2020 Ford Interceptor Utility Police Vehicle is a Sports Utility Vehicle (SUV) designed to meet daily general patrol law enforcement operations and is being purchased to replace five Dodge Charger Police Vehicles that have met or exceeded their lifecycle. These vehicles are replacements for police vehicles presently in service. The County conducts an evaluation on vehicles using established replacement criteria guidelines as described in the County policy before replacement occurs. Vehicles that have met the replacement guidelines will either be sent to auction or transferred to another related role as determined by the Automotive Center in concert with the department.

Sam Pack’s Five Star Ford has been awarded multiple contracts from cooperative agencies due to their competitive pricing resulting from their volume potential; Sam Pack’s Five Star Ford has provided the most favorable pricing from their contracts. Sam Pack’s Five Star Ford is located in Dallas County. Texas Smart Buy Contract 070-A1 is authorized by Chapter 791 of the Texas Government Code and Subchapter F, Chapter 271, Texas Local Government Code. Section 271.102 of the Texas Local Government Code authorizes a local government to participate in a Cooperative Purchasing Program with another local government or a local cooperative organization.

OPERATIONAL IMPACT:
FINANCIAL IMPACT:
Automotive Service Center – $179,780.00

LEGAL IMPACT:
N/A

PROJECT SCHEDULE:
Upon Commissioners Court approval and Court Order.

SBE PARTICIPATION:
N/A

ADMINISTRATIVE PLAN COMPLIANCE:
The utilization of cooperative contracts supports Vision 3 of the Administrative Plan. Dallas County is safe, secured and prepared. The timely purchase of new vehicles will provide safe, efficient and reliable performance and will keep the employees/citizens safe from incidents related to vehicle failure and/or damage.

RECOMMENDATION:
Authorize the purchase of five Ford Interceptor Utility Police Pursuit vehicles with Sam Pack’s Five Star Ford through Texas Smart Buy Contract No. 070-A1 – Amount not to exceed $179,780.00

MOTION:
On a motion made by TBD, and seconded by TBD, the following order will be voted on by the Commissioners Court of Dallas County, State of Texas:

Be it resolved and ordered that the Dallas County Commissioners Court does hereby authorize the purchase of five Ford Interceptor Utility Police Pursuit vehicles with Sam Pack’s Five Star Ford through Texas Smart Buy Contract No. 070-A1 – Amount not to exceed $179,780.00

CONTRACT DETAILS:

<table>
<thead>
<tr>
<th>Contract Title:</th>
<th>Purchase of Ford Interceptor Utility Police Pursuit vehicles</th>
</tr>
</thead>
<tbody>
<tr>
<td>Description:</td>
<td>Purchase of Ford Interceptor Utility Police Pursuit vehicles</td>
</tr>
<tr>
<td>Transaction Type:</td>
<td>New</td>
</tr>
<tr>
<td>Contract Number:</td>
<td>N/A</td>
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<tr>
<td>Total Cost:</td>
<td>$179,780.00</td>
</tr>
<tr>
<td>Vendor:</td>
<td>Sam Pack’s Five Star Ford</td>
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</table>

ATTACHMENTS:

ASC Approval to Purchase - RFQ No. 2020-008
Bid tabulation - RFP No. 2020-008
EEO-1 Form - Sam Pack's Five Star Ford
2270 Form - Sam Pack's Five Star Ford
Vendor's Quotation - 2020-008
January 28, 2020

TO: Julio Cuin, Automotive Service Center

FROM: Sam Cooper, Contracts Specialist

SUBJECT: Award – Request for Quote No. 2020-008 Purchase of five (5) Ford Interceptor Utility Police Vehicles

One (1) Ford dealer responded to the aforementioned County solicitations.

Attached for your review, comments and recommendation is the bid tabulation sheet for these vehicles. My recommendation will be to award the Ford solicitation to the “compliant / conforming” bidder for the 2020 model as follows:

Sam Pack’s Five Star Ford
1635 IH35E
Carrollton, TX 75006

$179,780.00

Please review the bid tabulation sheet. Upon your analysis and approval, please respond in writing if the afore-mentioned award recommendation is compliant with your department’s needs.

Please sign and return this form no later than January 31, 2020 to the following:

Purchasing Department, Attention: Sam Cooper – Samuel.Cooper@dallascounty.org. Should you have any questions, please contact me at 214-653-6304.

Your cooperation regarding this matter is greatly appreciated. Please initial one only and sign below.

_X_ I/We have reviewed the tabulation sheets. Upon reviewing the documentation, I/We find the product(s) service(s) compliant with bid specifications and contract requirements. As a result, this department recommends award of the bid to the lowest “compliant / conforming” bidder(s) as indicated by the Purchasing Department.

_______ I/We have reviewed the proposal. However, this department does NOT recommend award of the contract to the lowest bidder(s) as indicated, due to the attached reasons. Detailed justification must be submitted with this document stating each item of non-compliance with bid specifications.

Specify any additional comments:


Authorized Contract Manager Signature: _______ Julio Cuin _______ Date: _______ 1/28/2020 _______

Department Name: _______ Automotive Service Center _______

Printed Name: _______ Julio Cuin _______
TABULATION SHEET

Request for Quote No. 2020-008 Purchase of 2020 Ford Pursuit Interceptor Utility Vehicles

Opening Date: January 17, 2020
Initial Contract Period: Date of Purchase Order
Buyer Name and Telephone: Sam Cooper 214-653-6304

Recommended for Award:

<table>
<thead>
<tr>
<th>ITEM</th>
<th>DESCRIPTION</th>
<th>QUANTITY</th>
<th>U/I</th>
<th>UNIT PRICE</th>
<th>EXTENDED PRICE</th>
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<tr>
<td>1</td>
<td>2020 Ford Interceptor® Utility Vehicle</td>
<td>5</td>
<td>each</td>
<td>$35,956.00</td>
<td>$179,780.00</td>
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</table>

Specify Year/Make/Model Being Proposed:
Specify any additional costs if applicable
Specify Standard Warranty Period:
Specify Estimated Delivery
Specify any additional comments

VENDOR #1
Sam Pack's Five Star Ford
Alan Rosner
1635 IH35E
Carrollton, TX 75006
Tel: 972-446-5031
Fax: 972-245-5278

Item No. 1

2020 Ford Police Interceptor Utility K8A
None
3 yr/36,000 + 5 yr
100,000 pwr train
120 days

The specs list the seat capacity as 7. The dealer indicated that was not available in Ford's police vehicle.
### SECTION B - COMPANY IDENTIFICATION

**1. SAM PACKS’S FIVE STAR FORD LTD**
1635 SOUTH INTERSTATE 35E
P. O. BOX 110098
CARROLLTON, TX 75006

**2a. SAM PACKS’S FIVE STAR FORD LTD**
1635 SOUTH INTERSTATE 35E
P. O. BOX 110098
CARROLLTON, TX 75006
DALLAS COUNTY

### SECTION D - EMPLOYMENT DATA

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<th>JOB CATEGORIES</th>
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<th>Not-Hispanic or Latino</th>
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<td>FIRST/MED OFFICIALS &amp; MGRS</td>
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<td>ADMINISTRATIVE SUPPORT</td>
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<td>CRAFT WORKERS</td>
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<td>OPERATIVES</td>
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<tr>
<td>LABORERS &amp; HELPERS</td>
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<td>2</td>
</tr>
<tr>
<td>SERVICE WORKERS</td>
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<td>1</td>
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<tr>
<td>TOTAL</td>
<td>107</td>
<td>11</td>
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<tr>
<td>PREVIOUS REPORT TOTAL</td>
<td>99</td>
<td>18</td>
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</tbody>
</table>

### SECTION F - REMARKS

DATES OF PAYROLL PERIOD: 10/01/2018 THRU 10/31/2018

SECTION G - CERTIFICATION

**CERTIFYING OFFICIAL:** AMY OGLE
**EEO-1 REPORT CONTACT PERSON:** TREY RUSSELL
**EMAIL:** TREYRUSSELL@SPFORD.COM

**TITLE:** controller
**TITLE:** general manager
**TELEPHONE NO:** 9727557571

CERTIFIED DATE[EST]: 03/20/2019 09:05 PM
TEXAS GOVERNMENT CODE CHAPTER 2270 VERIFICATION FORM

1. ______________ (Person name), the undersigned representative of (Company or Business name) Sam Price & Son, Inc. (hereafter referred to as “company”) being an adult over the age of eighteen (18) years of age, do hereby depose and verify under oath that the company named above, under the provisions of Subtitle F, Title 10, Government Code Chapter 2270:

1. Does not boycott Israel currently; and
2. Will not boycott Israel during the term of the contract between company and Dallas County, Texas.

Pursuant to Section 2270.001, Texas Government Code:

1. “Boycott Israel” means refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes; and

2. Company means a for-profit sole proprietorship, organization, association, corporation, partnership, joint venture, limited partnership, limited liability partnership, or any limited liability company, including a wholly owned subsidiary, majority-owned subsidiary, parent company or affiliate of those entities or business associations that exist to make a profit.

__________________________
Signature

__________________________
Title

__________________________
Printed Name

__________________________
Date

__________________________
Signature of authorized agent of contracting business entity

AFFIX NOTARY STAMP / SEAL ABOVE

__________________________
Signature of officer administering oath

__________________________
Printed name of officer administering oath

__________________________
Title of officer administering oath

Sworn to and subscribed before me, by the said ______________, this the __________ day of __________, to certify which, witness my hand and seal of office.
DALLAS COUNTY PURCHASING DEPARTMENT
900 Jackson Street (Founders Square)
6th FLOOR, Suite 680
DALLAS, TX 75202
REQUEST FOR QUOTATION NO. 2020-008

Responses must be received not later than January 7, 2020 at the end of the business day.

The bidders hereby certify that they have read, understand, and agree that acceptance by Dallas County of the bidder's offer by the issuance of a purchase order will create a binding contract. Bidder further agrees to fully comply with all terms, conditions, and requirements as set forth in the Dallas County solicitation, specifications and other documentary forms herewith made a part of this specific contract.

Should you have any questions concerning this quotation, contact Sam Cooper @ 214-653-6304

RETURN RESPONSE VIA E-MAIL TO: Samuel.Cooper@dallascounty.org

Mailing Address: Attention: Sam Cooper
Dallas County Purchasing Dept.,
900 Jackson Street, 6th Floor, Suite 680
Dallas, TX 75202

VERY IMPORTANT
Please follow these instructions:
1) Provide pricing in accordance with the following purchasing cooperatives/interlocal agreement: (a) Buy Board, (b) Texas Smart Buy, (c) HGAC Buy, (d) Tarrant County contract, #2019-014 or (e) other purchasing cooperative or interlocal agreement. No other type pricing will be accepted.

2) Reference the Contract Number when quoting.
   Texas Smart Buy - #070-41

Having read and understood the instruction to Bidders and Specifications, we/ll submit the following quotation:

F.O.B: ______________________ TERMS: ________ Net 30
DELIVERY (Days): __________ Telephone Number: __________ Fax Number: __________
NAME (Please Print): ______________________ SIGNATURE: ______________________
COMPANY NAME: ______________________ E-Mail ADDRESS: ______________________
ADDRESS: ______________________ CITY: ______________________ STATE: ________ ZIP: ________

I certify that the information above is true and correct.

[Signature]

[Position]
ADDENDUM #1

Request for Quotation No. 2020-004

Request for Quote for Ford Interceptor Utility Vehicles

WHEREAS, due to an error in the quotation number listed on page 1, this page is hereby deleted and replaced with page 1A.

Except as provided herein/above, all other specification requirements of the original solicitation referenced shall remain unchanged in full force and effect. This addendum should be signed and returned with your Solicitation package on or before January 7, 2020 at the close of business.

This addendum is hereby acknowledged, understood and considered in our Solicitation.

Printed Name: Alan Rosner

Signature of Authorized Representative:

Title: Purchasing Director

Company: Dallas County Purchasing Department
January 15, 2020

ADDENDUM #2

Request for Quotation No. 2020-008

Request for Quote for Ford Interceptor Utility Vehicles

WHEREAS, due to changes in our specifications for the 2020 Ford Interceptor® Utility vehicle listed on page 2, this page is hereby deleted and replaced with page 2A.

WHEREAS, the Bid Opening/Due Date is hereby amended/revised to read as follows:

January 17, 2020 at the close of business.

Except as provided herein/above, all other specification requirements of the original solicitation referenced shall remain unchanged in full force and effect. This addendum should be signed and returned with your Solicitation package on or before January 17, 2020 at the close of business.

This addendum is hereby acknowledged, understood and considered in our Solicitation.

Printed Name:  
Signature of Authorized Representative:  
Title:  
Company:

Rev. 1  
03.11.19
Addendum
<table>
<thead>
<tr>
<th>ITEM NO.</th>
<th>DESCRIPTION</th>
<th>QUANTITY</th>
<th>UNIT PRICE</th>
<th>EXTENDED PRICE</th>
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</thead>
<tbody>
<tr>
<td>01</td>
<td>2020 Ford Interceptor® Utility Vehicle</td>
<td>5 each</td>
<td>$359.98</td>
<td>$1,797.00</td>
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</tbody>
</table>

- Engine Size: 3.0 Liter V-6 EcoBoost®
- Transmission Type: 10 speed automatic
- Alternator Size: Factory standard
- Power Windows ✓
- Power Locks ✓
- Cruise Control ✓
- Seating: Cloth front interior and vinyl rear ✓
- Flooring Type: Vinyl flooring ✓
- Air Conditioning with heater ✓
- Rear air conditioning ✓
- Fuel tank capacity: Factory standard ✓
- Jack, handle and lug wrench ✓
- Full size Spare Tire/mounted. Shall be identical in size and type furnished with ✓
- Space saver type is not acceptable ✓
- Remote keyless entry ✓
- Exterior: Oxford White ✓
- Keys: Three (3) sets per vehicle, keyed alike ✓
- Wheelbase: 119.1" ✓
- Seat capacity — 7 NOT AVAILABLE in POLICE VEHICLE.
- Tires, Wheels and Rim: Manufacturer's standard, full set to meet or exceed ✓
- GVWR load requirements ✓
- Standard driveline, all-wheel drive ✓
- Ultimate Wiring Package ✓
- Fuel type — gasoline ✓
- Wheel type: Factory Standard ✓
- Spotlight: Drivers side front LED ✓

Specify Year/Make/Model Being Proposed: 2020 Ford Policing Utility K8A

Specify any additional costs (if applicable) associated with this vehicle: NONE

Specify Manufacturer's Standard Warranty Period:
- 3yr / 36,000 miles
- 5yr / 100,000 miles (WATER)

Specify the Estimated Delivery Timeframe (from date of order to delivery to Dallas County site) after receipt of Purchase Order: 120 days

2A