Authorize 1) a Cooperative Purchasing Agreement with GoodBuy Purchasing Program allowing Dallas County access to their contracts, and 2) the purchase of one F350 and two F750 Ford Trucks with Silsbee Ford through the GoodBuy Purchasing Program – Amount not to exceed $208,743.10

Briefing Date: Mar 3 2020  
Funding Source: General Fund  
Originating Department: Purchasing  
Prepared by: Sam Cooper,  
Recommended by: Michael Frosch, Director of Purchasing

BACKGROUND INFORMATION:

Dallas County Commissioners Court authorized the partial award of Ford, Chevrolet and Dodge vehicles on January 7, 2020, to various dealers under Court Order 2020-010. Three Ford vehicles were withheld from award pending approval of the purchase through the GoodBuy Purchasing Program.

This purchase will provide one Ford F350 and two F-750 trucks for the Fire Marshal's Office, Elections Department and the Public Service Program. Use of these vehicles will include:

- Fire Marshal's Office - Hazmet response/pickup
- Elections Department - transporting election equipment to polling stations
- Public Service Program - internal moves of furniture and surplus items

These vehicles are replacements for trucks presently in service. The County conducts an evaluation on vehicles using established replacement criteria guidelines as described in the County policy before replacement occurs. Vehicles that have met the replacement guidelines will either be sent to auction or transferred to another related role as determined by the Automotive Center in concert with the described organization.

Dealer pricing from two cooperative agreements were compared to determine the most favorable pricing. Cooperative procurement organizations offer their membership a unique and beneficial opportunity to purchase goods and services from contracts that meet all state competitive bidding requirements and save valuable time and resources in the process.

The GoodBuy Purchasing Program, formerly the Multi-Regional Purchasing Program, is a cooperative operating through Region 2 of the Education Service Center. GoodBuy membership is free, as are most cooperative procurement organizations, and include independent school districts, city and county governmental organizations, colleges and universities.

GoodBuy is authorized by Chapter 791 of the Texas Government Code and Subchapter F, Chapter 271, Texas Local Government Code. Section 271.102 of the Texas Local Government Code
authorizes a local government to participate in a Cooperative Purchasing Program with another local
government or a local cooperative organization.

OPERATIONAL IMPACT:
N/A

FINANCIAL IMPACT:
Automotive Service Center – $208,743.10

LEGAL IMPACT:
N/A

PROJECT SCHEDULE:
Vehicles will be ordered upon Commissioners Court approval and Court Order.

SBE PARTICIPATION:
N/A

ADMINISTRATIVE PLAN COMPLIANCE:
The utilization of this contract supports Vision 3 of the Administrative Plan. Dallas County is safe,
secured and prepared. The timely purchase of new vehicles will provide safe, efficient and reliable
performance and will keep the employees/citizens safe from incidents related to vehicle failure and /or
damage.

RECOMMENDATION:
Authorize 1) a Cooperative Purchasing Agreement with GoodBuy Purchasing Program allowing
Dallas County access to their contracts, and 2) the purchase of one F350 and two F750 Ford Trucks
with Silsbee Ford through the GoodBuy Purchasing Program – Amount not to exceed $208,743.10

OTHER:

MOTION:
On a motion made by TBD, and seconded by TBD, the following order will be voted on
by the Commissioners Court of Dallas County, State of Texas:

Be it resolved and ordered that the Dallas County Commissioners Court does hereby
Authorize 1) a Cooperative Purchasing Agreement with GoodBuy Purchasing Program allowing
Dallas County access to their contracts, and 2) the purchase of one F350 and two F750 Ford Trucks with Silsbee Ford through the GoodBuy Purchasing Program – Amount not to exceed $208,743.10

CONTRACT DETAILS:

<table>
<thead>
<tr>
<th>Contract Title:</th>
<th>Purchase of Ford F350 and F750 Trucks with Silsbee Ford</th>
</tr>
</thead>
<tbody>
<tr>
<td>Description:</td>
<td>Purchase of Ford F350 and F750 Trucks with Silsbee Ford</td>
</tr>
<tr>
<td>Transaction Type:</td>
<td>New</td>
</tr>
<tr>
<td>Contract Number:</td>
<td>N/A</td>
</tr>
</tbody>
</table>
Start Date:  
Expiration Date:  
Vendor:  Silsbee Ford

ATTACHMENTS:
- Departmental Approval - RFQ 2020-02 Silsbee Ford
- GoodBuy Purchasing Cooperative Agreement
- EEO1 and 2270 forms - Silsbee Ford
- Vendor Quote - Silsbee Ford 2020-02
- Bid Tabulation 2020-02 - Ford F350 and F750 Trucks
February 10, 2020

TO: Julio Cuin, Automotive Service Center

FROM: Sam Cooper, Contracts Specialist

SUBJECT: Remaining Vehicles for Award – Request for Quote No. 2020-002 Annual Vehicle Purchases

Three (3) dealers responded to the aforementioned County solicitation.

Attached for your review, comments and recommendation is the bid tabulation sheet for these vehicles. My recommendation will be to award the subject solicitation to the preliminary lowest “compliant / conforming” bidder for the 2020/2021 models as follows:

FORD

<table>
<thead>
<tr>
<th>Items 20 and 22-23</th>
<th>Silsbee Ford</th>
<th>$208,743.10</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>1211 Hwy 96N</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Silsbee, TX 77656</td>
<td></td>
</tr>
</tbody>
</table>

Please review the bid tabulation sheet. Upon your analysis and approval, please respond in writing if the afore-mentioned award recommendation is compliant with your department’s needs.

Please sign and return this form no later than February 10, 2020 to the following:

Purchasing Department, Attention: Sam Cooper – Samuel.Cooper@dallascounty.org. Should you have any questions, please contact me at 214-653-6304.

Your cooperation regarding this matter is greatly appreciated. Please initial only one and sign below.

_X_ I/We have reviewed the tabulation sheets. Upon reviewing the documentations, I/We find the product(s)/ service(s) compliant with bid specifications and contract requirements. As a result, this department recommends award of the bid to the lowest “compliant / conforming” bidder(s) as indicated by the Purchasing Department.

I/We have reviewed the proposal. However, this department does NOT recommend award of the contract to the lowest bidder(s) as indicated, due to the attached reasons. Detailed justification must be submitted with this document stating each item of non-compliance with bid specifications.

Specify any additional comments:

Authorized Contract Manager Signature: __Julio Cuin________ Date: _2/10/2020_

Department Name: __Automotive Service Center________

Printed Name: __Julio Cuin________
Interlocal Participation Agreement for the GoodBuy Purchasing Cooperative

The GoodBuy Purchasing Cooperative ("GoodBuy"), is a Purchasing Cooperative authorized by Tex. Gov't Code §§ 791.001 et seq. as amended, operated by the Education Service Center, Region 2 ("Region 2 ESC"), a state agency, as authorized by Tex. Educ. Code ("TEC") §§8.002 and TEC §44.031(a)(4). The purpose of this Agreement is to facilitate compliance with state bidding requirements, to identify qualified vendors of commodities, goods and services, to relieve the burdens of the governmental purchasing function, and to realize the various potential economies, including administrative cost savings, for Program Members. Program Members may purchase goods and services from any and all GoodBuy vendors, under the same terms, conditions, and price as stated in each GoodBuy awarded contract. GoodBuy excludes engineering, architectural, land surveyors, doctors, nurses and construction services. The purchase of goods through GoodBuy includes the purchase of any services reasonably required for the installation, operation, or maintenance of purchased goods, where such services are included in the awarded Vendor contract.

MEMBERSHIP

1. **Program Members.** Program Members must be qualifying local governmental entities of the State of Texas or another State; or qualifying private non-profit entities with tax exempt status under IRS Code Section 501(c)(3), operating private schools or child care facilities.

2. To become a Program Member requires the approval of this Agreement by the governing body of the Member, and by the Region 2 ESC Board of Directors. Each Program member must submit a copy of this Agreement signed by an authorized representative of the Member, along with a signed copy of a Resolution approved by the Program Member's governing body, to Region 2 ESC, as a condition of membership, as set forth below.

3. **Non-governmental Members.** In addition to the membership requirements set forth in Paragraph 2 above, all non-governmental entities seeking membership in GoodBuy must produce such documents as may be required from time to time by GoodBuy, to demonstrate each such non-governmental entity is eligible to become a Program Member under applicable law.

4. **Membership Term.** This Agreement shall be for one calendar year, which shall run from September 1 through August 31 of each calendar year, and shall become effective upon approval by both the Program Member’s governing body, and the Region 2 ESC Board of Directors. This Agreement shall automatically renew for successive one-year terms, unless sooner terminated as provided in this Agreement. The terms and conditions of this Agreement shall apply to the initial term of Membership and all renewals, unless the terms and conditions are modified in writing, and approved by the governing body of GoodBuy, the Region 2 ESC Board of Directors. There is no fee for Program Membership.

5. **Termination of Membership.** Either the Program Member or Region 2 ESC may elect to non-renew this Agreement by sixty (60) days written notice of non-renewal delivered to the designated representative of the other party, as set forth below. This Agreement may also be terminated by either party upon thirty (30) days prior written notice to the designated representative set forth below, with or without cause. If the Program Member terminates its participation during the term of this Agreement or if GoodBuy terminates participation of the Program Member under any provision of this Article, the Program Member shall bear the full financial responsibility for any purchases by the Program Member occurring after the termination date.

GoodBuy Participation Agreement
Services Provided by GoodBuy:

GoodBuy will:

- Provide the organization and administrative structure of the program, including all staff necessary for the efficient operation of the program;
- Solicit requests from Program Members for adding categories/commodities and relevant specifications, and quantity demands for goods and services that could be included in the GoodBuy program;
- Prepare specifications for procurement of goods and services to be included in the GoodBuy program;
- Publish solicitations for prices and bids from potential Vendors of goods and services to be included in the GoodBuy program;
- Qualify potential Vendors and their goods or services, based on published bid criteria, and including the conducting of due diligence of potential Vendors;
- Tabulate price quotes, unit prices, and other information provided by potential Vendors of goods and services, to determine awarded Vendors for specific goods and services;
- Making all Vendor background research information and bids, and GoodBuy awarded Vendor contract analysis information available to Program Members;
- Maintain and publish the list of all GoodBuy awarded contracts, including all relevant information about the goods and services available under each awarded Vendor contract; and
- Provide Members with procedures for ordering, delivery, and billing for Member purchases from GoodBuy vendors.

Region 2 ESC is the designated entity that shall supervise the GoodBuy performance of this Agreement.

Any written notice to the GoodBuy Purchasing Cooperative shall be made by first class mail, postage prepaid, and delivered to: GoodBuy Purchasing Cooperative, Education Service Center, Region 2, 209 N. Water St., Corpus Christi, Texas 78401-2528 or by e-mail sent and actually received by GoodBuy to a GoodBuy Relations Representative at goodbuy@esc2.net.

Member Obligations:

- Each Program Member warrants that all Vendor payments, or other disbursements required under this Agreement will be made from current revenues budgeted and available to that Member.
- Program Members commit to purchase goods and services that become part of the official GoodBuy products and services list when it is in the best interest of the member entity.
- Each Program Member agrees to prepare purchase orders or provide other documentation issued to the appropriate vendor from the official awarded Vendor list provided by GoodBuy clearly noting contract number on it, as may be required by Member policy and procedures; provide a copy of each such Purchase Order, or Member approved order confirmation, Vendor Invoice or other proof of purchase for a purchase to the GoodBuy representative no later than 60 business days of the Member purchase from a GoodBuy Vendor;
- Accept shipments of products or delivery of services ordered from vendors in accordance with standard GoodBuy purchasing procedures.
- Pay Vendors in a timely manner for all goods and services received.
- Report promptly in writing to GoodBuy any and all instances in which a Program Member has rejected goods or services delivered to the Member by any awarded GoodBuy Vendor, or has cancelled any previously approved Purchase Order or invoice Order for goods or services to be provided by any awarded GoodBuy Vendor, to the designated GoodBuy representative.
- It is also a condition precedent to the approval of this Agreement for each Program Member by the Board of Directors of Region 2 ESC, that each prospective Program Member shall designate the person or persons who have express authority to represent and bind the Program Members in the administration and operation of this Agreement, with respect to GoodBuy purchasing, and Region 2 ESC will not be obligated to contact any other individual(s) regarding GoodBuy matters. A Program Member may change the designated Member representative listed below at any time by submitting written notice to goodbuy@esc2.net.

Program Member Name:
Program Member Designated GoodBuy representative(s):
Name: ___________________________ Contact Information: ___________________________
Title: ___________________________ (Address) ___________________________
Email: ___________________________ City: ___________________________
Telephone: ___________________________ State: ___________________________
Facsimile: ___________________________ 

The Program Member shall provide proof of goods and services purchased via any GoodBuy contract (purchase orders, monthly activity reports, order confirmations, invoices, etc.) to GoodBuy (all purchases conducted through GoodBuy Awarded Vendor contracts). These reports may be modified from time to time as deemed appropriate by GoodBuy.

**GENERAL TERMS AND CONDITIONS**

1. **Governing Law and Venue.** The Program Member and GoodBuy agree that this Agreement is governed by the law of the State of Texas and the published policies and procedures of GoodBuy. Any and all suits arising from this Agreement shall be brought in a court of competent jurisdiction and venue shall lie in Nueces County, Texas.

2. **Cooperation and Access.** The Program Member and GoodBuy agree that they will cooperate in compliance with any reasonable requests for information and/or records made by GoodBuy or the Program Member. GoodBuy reserves the right to audit the relevant records of any Program Member, and vice-versa.

3. **Defense and Prosecution of Claims.** The ESC shall not be responsible or obligated to defend any claims against the Member or prosecute any claims on behalf of the Member.

4. **Legal Counsel.** The Region 2 ESC shall not be responsible or obligated to provide or act as legal counsel to the Member with respect to any matter regarding this Agreement.

5. **Purchase Contracts.** The Region 2 ESC and GoodBuy shall not be a party to any contracts made by the Member for the purchase of goods or services with any vendor through the GoodBuy program.

GoodBuy Participation Agreement
6. **No Warranty.** The Region 2 ESC and/or GoodBuy does not warrant, sponsor, or endorse the goods or services of any GoodBuy Vendor.

7. It is the responsibility of the Program Member purchasing from GoodBuy awarded vendors ensure that the applicable purchasing requirements for the Member are met in accordance with all applicable local, state and federal procurement law.

8. **Mediation.** All claims and disputes arising under this Agreement shall be submitted to non-binding mediation before a neutral mediator in Nueces County, Texas, with the party demanding mediation of a claim being obligated to pay all costs and expenses of mediation.

9. **Compliance with Procurement Laws.** GoodBuy shall use its best efforts to solicit prices for goods and services in compliance with all applicable laws and regulations governing purchase contracts by Members, and will keep a record of its procurement methodology for inspection by any Member. Each Member is responsible for determining, in consultation with its legal counsel, whether purchasing through this cooperative will satisfy the requirements of any applicable law or regulation governing the Program Member.

10. This Agreement contains the entire agreement of the Parties hereto with respect to the matters covered by its terms, and it may not be modified in any manner without the express written consent of the Parties.

11. If any term(s) or provision(s) of this Agreement are held by a court of competent jurisdiction to be invalid, void, or unenforceable, the remainder of the provisions of this Agreement shall remain in full force and effect.

12. No Party to this Agreement waives or relinquishes any immunity or defense on behalf of itself, its directors, officers, employees, representatives and agents as a result of its execution of this Agreement and performance of the functions and obligations described herein.

13. **THE GOODBUY PURCHASING COOPERATIVE, ITS ENDORSERS, AND SERVICING CONTRACTORS HEREBY DISCLAIM ANY AND ALL WARRANTIES, EXPRESS OR IMPLIED, IN REGARD TO ANY INFORMATION, PRODUCT, OR SERVICE FURNISHED UNDER THIS AGREEMENT, INCLUDING WITHOUT LIMITATION, ANY AND ALL IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.**

14. **THE PARTIES AGREE THAT IN REGARD TO ANY AND ALL CAUSES OF ACTION ARISING OUT OF OR RELATING TO THIS AGREEMENT, NEITHER PARTY SHALL BE LIABLE TO THE OTHER UNDER ANY CIRCUMSTANCES FOR SPECIAL, INCIDENTAL, CONSEQUENTIAL, OR EXEMPLARY DAMAGES, EVEN IF IT HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.**

15. GoodBuy and Region 2 ESC, their ENDORSERS AND SERVICING CONTRACTORS, DO NOT WARRANT THAT THE OPERATION OR USE OF PROGRAM SERVICES WILL BE UNINTERRUPTED OR ERROR-FREE.
16. **Merger:** The Interlocal Participation Agreement, Board Resolution, Terms and Conditions, and General Provisions represent the complete understanding of the GoodBuy Purchasing Cooperative, and Program Member electing to participate in the Program.

17. **Representation of Authorization:** By the execution and delivery of this Agreement, the undersigned individuals warrant that they have been duly authorized by all requisite administrative action required to enter into and perform the terms of this Agreement.

**TO BE COMPLETED BY THE GOODBUY PURCHASING COOPERATIVE,** as acting on behalf of all other Program Members

By: ________________________________ Date: __________________
GoodBuy Relations Representative, Region 2 ESC

Email: Sherri.Fitzpatrick@esc2.03
Telephone: 361-561-8481
Facsimile: __________________________

(Dallas County)

(Name of Program Member)

**TO BE COMPLETED BY PROGRAM MEMBER**

By: ________________________________ Date: __________________
(Signature of authorized representative of Program Member)

GoodBuy Participation Agreement
TEXAS GOVERNMENT CODE CHAPTER 2270 VERIFICATION FORM

1. Michael Wiley 
   (Person name), the undersigned representative of (Company or Business name) Silkeo Fleet
   (hereafter referred to as "company") being an adult over the age of eighteen (18) years of age, do hereby depose and verify under oath that the company named above, under the provisions of Subtitle F, Title 10, Government Code Chapter 2270:

1. Does not boycott Israel currently; and

2. Will not boycott Israel during the term of the contract between company and Dallas County, Texas.

Pursuant to Section 2270.001, Texas Government Code:

1. "Boycott Israel" means refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes; and

2. "Company" means a for-profit sole proprietorship, organization, association, corporation, partnership, joint venture, limited partnership, limited liability partnership, or any limited liability company, including a wholly owned subsidiary, majority-owned subsidiary, parent company or affiliate of those entities or business associations that exist to make a profit.

Signature
Michael Wiley
Gov't Fleet Executive Rep

Printed Name
Michael Wiley

Title
Date
12-6-19

AFFIX NOTARY STAMP / SEAL ABOVE

Signature of authorized agent of contracting business entity

I swear, or affirm, under penalty of perjury, that the above disclosure is true and correct.

Sworn to and subscribed before me, by the said Michael Wiley, this the 6th day of December, 2019, to certify which, witness my hand and seal of office.

Signature of officer administering oath
Michael Wiley

Printed name of officer administering oath
Michael Wiley

Title of officer administering oath
Fleet Executive Supt
DALLAS COUNTY PURCHASING DEPARTMENT
900 Jackson Street (Founders Square)
6th Floor, Suite 680
Dallas, TX 75202
REQUEST FOR QUOTATION NO. 2020-02

Responses must be received not later than October 30, 2019 at the close of business.

The bidders hereby certify that they have read, understand, and agree that acceptance by Dallas County of the Bidder’s offer by the issuance of a purchase order will create a binding contract. Bidder further agrees to fully comply with all terms, conditions, and requirements as set forth in the Dallas County solicitation, specifications, and other documentary forms herewith made a part of this specific contract.

Should you have any questions concerning this quotation, contact Sam Cooper @ 214-653-6304

RETURN RESPONSE VIA E-MAIL TO: Samuel.Cooper@dallascounty.org or by fax to 214-653-7449 or any other means to the address listed below:
Mailing Address:  
Attention: Sam Cooper  
Dallas County Purchasing Dept.  
900 Jackson Street, 6th Floor, Suite 680  
Dallas, TX 75202

VERY IMPORTANT
Follow these instructions:
1) Provide pricing in accordance with the following purchasing cooperatives or interlocal agreement:
   (a) Buy Board, (b) Texas Smart Buy, (c) HGAC Buy, (d) Tarrant County 2019 contracts, (e) The Interlocal Purchasing System (TIPS), (f) Sourcewell Contract #120716-NAF) or (g) other purchasing cooperative or interlocal agreement. No other type pricing will be accepted.

Having read and understood the instruction to Bidders and Specifications, we will submit the following quotation:

F.O.B: Dallas  TERMS: Net 30
NAME (Please Print): Michael Wiley  SIGNATURE: Michael Wiley
COMPANY NAME: Silsbee Ford  E-Mail ADDRESS: mwiley.silsbeefleet@gmail.com
CITY: Silsbee  ST: TX  ZIP: 77656
TELEPHONE NUMBER: 254-541-9061  FAX NO: ________________________

___/_____/______  ___/_____/______  
____________________  ______________________
 ___________________

<table>
<thead>
<tr>
<th>ITEM NO.</th>
<th>DESCRIPTION</th>
<th>QUANTITY</th>
<th>UNIT PRICE</th>
<th>EXTENDED PRICE</th>
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</thead>
<tbody>
<tr>
<td>20.</td>
<td>2020 Ford F350, 4X4, XL</td>
<td>1 each</td>
<td>$72,188.10</td>
<td>$42,188.10</td>
</tr>
<tr>
<td></td>
<td>Cab Type: Crew cab</td>
<td></td>
<td></td>
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</tr>
<tr>
<td></td>
<td>Engine Size: 6.7 L power stroke V-8 turbo diesel</td>
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</tr>
<tr>
<td></td>
<td>Transmission Type: Six speed Automatic</td>
<td></td>
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<tr>
<td></td>
<td>Single Rear Wheel</td>
<td></td>
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</tr>
<tr>
<td></td>
<td>E-locking differential: Factory standard</td>
<td></td>
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<tr>
<td></td>
<td>Spotlight; Driver's side LED</td>
<td></td>
<td></td>
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<tr>
<td></td>
<td>Alternator Size: Factory standard</td>
<td></td>
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</tr>
<tr>
<td></td>
<td>Seating: Vinyl bench seat</td>
<td></td>
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<tr>
<td></td>
<td>Seating configuration capacity; 4 or better</td>
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<td></td>
<td>Flooring type throughout the Cab: Vinyl flooring</td>
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<td></td>
<td>Air conditioning with heater and defroster</td>
<td></td>
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<tr>
<td></td>
<td>Brakes requirement: Factory Standard</td>
<td></td>
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<tr>
<td></td>
<td>Fuel tank capacity: Factory standard</td>
<td></td>
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<tr>
<td></td>
<td>Radio: AM/FM with clock</td>
<td></td>
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<tr>
<td></td>
<td>Bumper: Front and Rear, manufacturer's standard</td>
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<tr>
<td></td>
<td>Jack, handle and lug wrench</td>
<td></td>
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<tr>
<td></td>
<td>Tires, Wheels and Rim: Manufacturer's standard, full set to meet or exceed</td>
<td></td>
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<tr>
<td></td>
<td>GVWR load requirements</td>
<td></td>
<td></td>
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<tr>
<td></td>
<td>Full Size Tire/Mounted: Shall be identical in size and type furnished with vehicle. Space Saver type is not acceptable</td>
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<tr>
<td></td>
<td>Exterior: Race Red</td>
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<tr>
<td></td>
<td>Keys: Three (3) sets per vehicle</td>
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<tr>
<td></td>
<td>Tow package 4/7 pin connector</td>
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<tr>
<td></td>
<td>Wheelbase: 176.0&quot;</td>
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<tr>
<td></td>
<td>Wheel type: Factory standard</td>
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<tr>
<td></td>
<td>Fifth wheel/Gooseneck trailer package</td>
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<tr>
<td></td>
<td>Running Boards</td>
<td></td>
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<td></td>
<td>No substitutions</td>
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Specify Year/Make/Model Being Proposed: **2020 Ford F-350 SRW**

Specify any additional costs if applicable: 3yr/16,000 mile Warranty or Warranty

Specify Standard Warranty Period: 3yr/100,000 mile Diesel Powertrain

Specify Estimated Delivery: 120 - 150 Days

Page 21
PRODIICT PRICING SUMMARY
GOODBUY 19-8F000 VEHICLES
VENDOR—Silsbee Ford, 1211 Hwy 96 N., Silsbee TX 77656

End User:  DALLAS COUNTY
Contact:  SAM COOPER
Email:  
Product Description:  FORD F-350

Prepared by:  MICHAEL WILEY
Phone:  254-541-9061
Email:  mwiley.silsbeefleet@gmail.com
Date:  October 29, 2019

A.  Bid Item:  7.13 ALT

A. Base Price:  $24,844.00

B.  Factory Options

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<tr>
<th>Code</th>
<th>Options</th>
<th>Bid Price</th>
<th>Code</th>
<th>Options</th>
<th>Bid Price</th>
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<tr>
<td>W3B</td>
<td>2020 CREW CAB 4X4 SINGLE REAR WHEEL</td>
<td>$5,498.00</td>
<td>53W</td>
<td>5TH WHEEL GOOSENECK PREP PKG</td>
<td>$500.00</td>
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<td></td>
<td>VINYL SEATS RUBBER FLOORS</td>
<td>INCL</td>
<td>15J</td>
<td>GOOSENECK HITCH</td>
<td>$250.00</td>
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<td>A/C; AM/FM RADIO</td>
<td>INCL</td>
<td>18B</td>
<td>RUNNING BOARDS</td>
<td>$445.00</td>
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<td>TRAILER TOW PACKAGE</td>
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<td>8FT BED</td>
<td>INCL</td>
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<tr>
<td>99T</td>
<td>6.7L POWER STROKE DIESEL</td>
<td>$10,495.00</td>
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<td>10-SPD AUTOMATIC</td>
<td>INCL</td>
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<td>X3H</td>
<td>3.31 E-LOCKING REAR AXLE</td>
<td>$390.00</td>
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Total of B. Published Options:  $17,578.00

Published Option Discount (5%)  $ (878.90)

C.  Additional Options [not to exceed 25%]

<table>
<thead>
<tr>
<th>Options</th>
<th>Bid Price</th>
<th>$=</th>
<th>1.5 %</th>
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<tbody>
<tr>
<td>RACE RED COLOR ITEM 20</td>
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<tr>
<td>120-150 DAYS ESTIMATED</td>
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<tr>
<td>DRIVER SIDE LED SPOTLIGHT</td>
<td>$350.00</td>
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<tr>
<td>ONE EXTRA KEY</td>
<td>$295.00</td>
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PRICE GOOD TILL 12/30/19

NOTE

Total of C. Unpublished Options:  $645.00

D.  Floor Plan Interest (for in-stock and/or equipped vehicles):

E.  Lot Insurance (for in-stock and/or equipped vehicles):

F.  Contract Price Adjustment:

G.  Additional Delivery Charge:  0 miles

H.  Subtotal:  $42,188.10

I.  Quantity Ordered  1 x K =

J.  Trade in:  $-

K.  GOODBUY Administrative Fee ($300 per purchase order)  $300.00

L.  TOTAL PURCHASE PRICE INCLUDING GOODBUY FEE  $42,488.10
<table>
<thead>
<tr>
<th>ITEM NO.</th>
<th>DESCRIPTION</th>
<th>QUANTITY</th>
<th>UNIT</th>
<th>EXTENDED PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td>22.</td>
<td>2020 Ford F750, cab and Chassis XL TRIM PKG (dry freight boxed body)</td>
<td>1 each</td>
<td></td>
<td><strong>$81,769.00</strong> <strong>$81,769.00</strong></td>
</tr>
</tbody>
</table>

SECTION III – FORD (cont’d)

- Engine Size: 6.8 L diesel
- Transmission Type: Six speed Automatic
- 5.29 Rear Axle, 71 mph cruise
- Alternator Size: 177 amps or better
- GVWR: 25999 or better
- Front axle and springs: 8,500 pounds or better
- Rear axle and springs: 17,500 pounds or better with 18.5 SPR
- Seating: Vinyl, split bench, type 30/70
- Seating configuration capacity: 3
- Flooring type throughout the Cab: Rubber
- Air conditioning with heater and defroster
- Brakes requirement: Hydraulic brakes only
- Power Group: All power equipped
- Body Builder Wiring to end of frame
- Mirrors: Extended tow type mirrors
- Fuel tank capacity: Diesel
- Radio: AM/FM with clock
- Bumper: Front and Rear, manufacturer's standard
- Jack, handle and lug wrench
- Tires, Wheels and Rim: Manufacturer’s standard, full set to meet or exceed GVWR load requirements
- Full Size Tire/Mounted: Shall be identical in size and type furnished with vehicle. Space Saver type is not acceptable
- Furnish and Install new 20’ van body by Supreme Corporation or Morgan Truck Body
- Boxed body by Supreme Corporation or Morgan Truck Body, 8’ height
- Exterior: White
- Furnish and Install new Lift Gate: Waltco RGL-40, 72” x 90”+12 rail gate platform or equal
- Keys: Three (3) sets per vehicle
- Reinforcement for frame
- Back up alarm
- Tow hooks
- Wheelbase: 260”
- Convex mirrors
- Rust inhibiting power coat
- Roll up rear door
SECTION III – FORD (item 22B cont’d)

Specify Year/Make/Model Being Proposed: 2021 Ford F-750

Specify any additional costs if applicable:

Specify Standard Warranty Period: SEE ATTACHED Spec Sheet

Specify Estimated Delivery: 220-250 Days

Remainder of page intentionally left blank
## Warranty

### Standard Warranty

**Basic**
- Distance

**Powertrain**
- Distance

**Corrosion Perforation**
- Distance

**Roadside Assistance**
- Distance

**Diesel Engine**
- Distance

**Transmission**
- Distance

**Frame Rail**
- Distance

<table>
<thead>
<tr>
<th>Warranty Type</th>
<th>Distance</th>
<th>Months</th>
</tr>
</thead>
<tbody>
<tr>
<td>Basic</td>
<td>Unlimited miles</td>
<td>24 months</td>
</tr>
<tr>
<td>Powertrain</td>
<td>Unlimited miles</td>
<td>24 months</td>
</tr>
<tr>
<td>Corrosion Perforation</td>
<td>Unlimited miles</td>
<td>36 months</td>
</tr>
<tr>
<td>Roadside Assistance</td>
<td>Unlimited miles</td>
<td>24 months</td>
</tr>
<tr>
<td>Diesel Engine</td>
<td>250,000 miles</td>
<td>60 months</td>
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<tr>
<td>Transmission</td>
<td>250,000 miles</td>
<td>60 months</td>
</tr>
<tr>
<td>Frame Rail</td>
<td>Unlimited miles</td>
<td>60 months</td>
</tr>
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</table>

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.
## SECTION III – FORD (cont’d)

<table>
<thead>
<tr>
<th>ITEM NO.</th>
<th>DESCRIPTION</th>
<th>QUANTITY</th>
<th>UNIT PRICE</th>
<th>EXTENDED PRICE</th>
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<tbody>
<tr>
<td>23.</td>
<td>2020 Ford F750, cab and chassis XL TRIM PKG (dry freight boxed body)</td>
<td>1 each</td>
<td>$84,786.00</td>
<td>$84,786.00</td>
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</tbody>
</table>

- Cab Type: Crew cab
- Engine Size: 6.8 L diesel
- Transmission Type: Six speed Automatic
- Alternator Size: 177 amps or better
- GVWR: 30,200 or better
- Front axle and springs: 10,000 pounds or better
- Rear axle and springs: 21,000 pounds or better
- Seating: Vinyl, split bench, type 30/70
- Seating configuration capacity: 6
- Flooring type throughout the Cab: Rubber
- Air conditioning with heater and defroster
- Brakes requirement: Hydraulic brakes only
- Power Group: All power equipped
- Body Builder Wiring to end of frame
- Mirrors: Extended tow type mirrors
- Fuel tank capacity: Diesel
- Radio: AM/FM with clock
- Bumper: Front and Rear, manufacturer’s standard
- Jack, handle and lug wrench
- Tires, Wheels and Rim: Manufacturer’s standard, full set to meet or exceed
- GVWR load requirements
  - Full Size Tire/Mounted: Shall be identical in size and type furnished with vehicle. Space saver type is not acceptable
- Furnish and Install new 20' van body by Supreme Corporation or Morgan Truck Body
- Boxed body by Supreme Corporation or Morgan Truck Body, 8' height
- Exterior Color: White
- Furnish and Install new Lift Gate: Waltco RGL-40, 72" x 90"+12 rail gate platform or equal
- Keys: Three (3) sets per vehicle
- Reinforcement for frame
- Back up alarm
- Tow hooks
- Wheelbase: 260"
- Convex mirrors
- Rust inhibiting power coat
- Roll up rear door
<table>
<thead>
<tr>
<th>ITEM NO.</th>
<th>DESCRIPTION</th>
<th>QUANTITY</th>
<th>UNIT PRICE</th>
<th>EXTENDED PRICE</th>
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</thead>
</table>

SECTION III – FORD (item 23B cont’d)

Specify Year/Make/Model Being Proposed: 2021 Ford F-750

Specify any additional costs if applicable: 

Specify Standard Warranty Period: SEE ATTACHED SHEET

Specify Estimated Delivery: 220-250 Days

Remainder of page intentionally left blank
## Warranty

### Standard Warranty

<table>
<thead>
<tr>
<th>Basic</th>
<th>Unlimited miles</th>
<th>Months</th>
<th>24 months</th>
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</thead>
<tbody>
<tr>
<td>Powertrain</td>
<td>Unlimited miles</td>
<td>Months</td>
<td>24 months</td>
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<tr>
<td>Corrosion Perforation</td>
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<tr>
<td>Roadside Assistance</td>
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<td>36 months</td>
</tr>
<tr>
<td>Diesel Engine</td>
<td>250,000 miles</td>
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<td>60 months</td>
</tr>
<tr>
<td>Transmission</td>
<td>250,000 miles</td>
<td>Months</td>
<td>60 months</td>
</tr>
<tr>
<td>frame rail</td>
<td>Unlimited miles</td>
<td>Months</td>
<td>60 months</td>
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*Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.*
## Request for Quote No. 2020-02

**Purchase of 2020 Pursuit Vehicles, Passenger Vehicles, Vans, Pickups, and Specialty Trucks**

**Opening Date:** November 12, 2019

**Initial Contract Period:** Date of Purchase Order

**Buyer Name and Telephone:** Sam Cooper 214-653-6304

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### Recommended for Award:

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<tr>
<th>ITEM</th>
<th>DESCRIPTION</th>
<th>QUANTITY</th>
<th>U/I</th>
<th>VENDOR #1</th>
<th>VENDOR #2</th>
<th>VENDOR #3</th>
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<tbody>
<tr>
<td>20</td>
<td>2020 Ford F350, 4X4, XL, crew cab</td>
<td>1 each</td>
<td>No Bid</td>
<td>Rockdale Country Ford</td>
<td>Sam Pack's Five Star Ford</td>
<td>Silsbee Ford</td>
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<td></td>
<td>Aaron Wiley</td>
<td>Alan Rosner</td>
<td>Michael Wiley</td>
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<td>Rockdale, TX</td>
<td>Carrollton, TX</td>
<td>Silsbee, TX</td>
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<td>Specify Standard Warranty Period:</td>
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<td></td>
<td>Tel: 979-567-6116</td>
<td>1635 IH35E</td>
<td>Fax: 972-541-9061</td>
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<td>22</td>
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<td>No Bid</td>
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<td>No Bid</td>
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<td>Specify Standard Warranty Period:</td>
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<td>Specify Estimated Delivery</td>
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<td>Specify Prompt/Early Payment Discount Terms (if any)</td>
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### Unit Prices and Extended Prices:

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<th>VENDOR #1</th>
<th>VENDOR #2</th>
<th>VENDOR #3</th>
</tr>
</thead>
<tbody>
<tr>
<td>20</td>
<td>2020 Ford F350, 4X4, XL, crew cab</td>
<td>1 each</td>
<td>No Bid</td>
<td>$43,351.00</td>
<td>$43,351.00</td>
<td>$42,188.10</td>
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<td></td>
<td></td>
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<tr>
<td>21</td>
<td>2020 Ford F750, cab and chassis, dry freight boxed body, regular cab</td>
<td>1 each</td>
<td>No Bid</td>
<td>$82,823.00</td>
<td>$82,823.00</td>
<td>$81,769.00</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>22</td>
<td>2020 Ford F750, cab and chassis, dry freight boxed body, crew cab</td>
<td>1 each</td>
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<td>$85,947.00</td>
<td>$85,947.00</td>
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<tr>
<td>23</td>
<td>2020 Ford F750, cab and chassis, dry freight boxed body, crew cab</td>
<td>1 each</td>
<td>No Bid</td>
<td>$85,947.00</td>
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